

# Winter 2022



**TZ Medical**  
Sparked by your ideas

## ***TZ MEDICAL*** **SALES ACADEMY**

Would you like to have the potential opportunity for future employment with a Medical Device Company? TZ Medical is a privately held business based in Portland, Oregon that has been in the industry for over 30 years. We are offering a paid winter sales training program, allowing potential for future employment in our sales department. During the program, you will learn the ins and outs of our sales process, account management and much more!



New Sales Trainees



National Sales Meeting 2020

### **Program Details**

**Position: Medical Sales Trainee**

**Virtual Training January 10 - 21**

Including at home study, daily virtual product and clinical reviews, potential opportunities to shadow TZ representatives in the field.

(January 24 - 28 unpaid travel week)

**On-Site Training February 1 - April 15**

(11 Weeks) Located in Portland, OR

**40 Hours Per Week**

**Paid Training**

**Cost of lodging is covered by TZ Medical**

\* If hired, you will need to stay in Portland until 4/29/22 (with lodging covered until 4/29/22).

**To apply:**

please email résumés to [trentt@tzmedical.com](mailto:trentt@tzmedical.com)



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## Employee Testimonials

"I couldn't be happier with my decision to move to Portland for the summer to intern with TZ Medical. This is not a typical internship that will just assign you busy work to fill your time. Instead, you will be trained clinically, challenged daily, and given the opportunity to show your skills often. Not only was the internship a key factor in my professional development, but it also brought me friendships that I will cherish forever. If you are looking to get experience in medical sales, you will not regret participating in TZ Medical's Summer Internship program."

- Shelby Bateman, 2019 Intern Class, Current Employee

"The TZ Internship Program truly exceeded my expectations. In just a few months I have grown exponentially. I have been challenged in so many areas that have allowed me to become a dynamic sales professional. I feel prepared with the tools and knowledge provided to step out into the field and be successful. Not only did I learn so much, but I am so grateful to be a part of the TZ family. TZ genuinely wants you to succeed and will support you in your efforts to do so. This internship was one of the best decisions I have ever made."

- Victoria Torres - 2020 Intern Class. Current Employee

"I feel very lucky to have noticed the opportunity for this internship, as it has been a great 3+ months in Portland, Oregon. I couldn't have asked for a better start to a career in the medical device industry, and got to make memories with awesome people in the process. The internship will challenge you and take you outside of your comfort zone, but give you all the resources you need and more to succeed and improve every day. TZ offers a program that will help you grow professionally but also offers a company culture second to none where you are excited to come to work every day. An added bonus is the opportunity for travel on the weekends with the intern group (the coast, Seattle, etc.). I recommend applying for the internship, and you will realize the opportunity in front of you after your first interview!"

- Drew Donovan - 2020 Intern Class, Current Employee

"I never imagined myself working in sales, especially medical device sales. As soon as we began the internship, I immediately felt that TZ Medical was the right place for me. This internship program will challenge you, educate you, and also motivate you. I can confidently say I can pick up the phone and call any sales rep, and they will help answer any question I may have. As an intern, not only are you learning the sales process and TZ Medical's products, but you also become a producer yourself. Everyone at TZ Medical treats you as a valuable member of the sales team because that is what you become with the skills this program develops in you. If you are driven to succeed, open to learning, and looking for an amazing company culture, I highly recommend applying for the TZ Medical Internship Program."

- Alyssa Johnson - 2020 Intern Class. Current Employee



2020 Intern Group



Product Education 2020



Intern trip to Seattle WA 2020

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