## 2023



## **FALL INTERNSHIP**

## **Description:**

Would you like to have the potential opportunity for future employment with a Medical Device Company? TZ Medical is a privately held business based in Portland, Oregon that has been in the industry for over 30 years. We are offering a paid fall sales internship, allowing potential for future employment in our sales department. During the internship, you will learn the ins and outs of our sales process, account management and much more!



Interns shadowing a local doctor 2021



2022 Company Photo

Position: Medical Sales Intern

**Internship Details** 

- Virtual Training July 10 July 28
   Including at home study, daily virtual product and clinical reviews, and potential opportunities to shadow TZ representatives in the field.
- On-Site Training July 31 November 3
   (14 Weeks) located in Portland, OR
- 40 Hours Per Week
- Minimum Wage
- Cost of lodging is covered by TZ Medical
- \* Must have graduated before the internship start date. (If internship is final requirement for graduation, please still apply.)
- \* If hired, you will need to stay in Portland until 11/17/23 (with lodging covered until (11/17/23).



## **Intern Testimonies**

"I am incredibly grateful for the TZ Medical Internship and the last four months I spent in Oregon. During this time, I grew professionally and personally and gained an extensive understanding of medical device sales, health systems, and clinical procedures. After studying biomedical engineering in college, I had little prior knowledge or experience with these subjects. Throughout the internship, I worked daily with Outside Sales Representatives and Clinical Specialists, who pushed me out of my comfort zone to learn more and achieve bigger goals. I am incredibly appreciative to be a part of TZ's culture, and the friends I made during the process will last forever. I highly recommend the TZ Medical Internship and TZ Medical as a whole."

- Maggie Schuermann, 2022 Internship, Current Employee

"I can't say enough about the sales internship. It was a great experience moving to the beautiful state of Oregon and starting my career in medical device sales. You are constantly learning during the internship. The knowledge gained is unmatched, whether it be clinical training or the sales process. Above all, it is the people that make the difference. From our clinical specialists to the managers and outside reps, you are supported by people who want you to succeed. The friendships and experiences made in just a few short months made this internship worthwhile."

- Tucker Eli, 2022 Internship, Current Employee

"I feel very fortunate to have had the opportunity to spend the last 3+ months in Oregon with TZ Medical as a Medical Device Sales Intern. If you're looking for an opportunity with a company that will continuously challenge, develop, and supports you on your journey into medical sales, TZ is the place for you. During my time in Portland, I had the opportunity to work directly with outside reps, managers, and clinical specialists to develop hands-on, practical skills that are paramount to know in the field of medical devices. I am extremely confident that TZ has given me all the necessary guidance, knowledge, and tools to succeed as I move into an outside sales associate position. Everyone at TZ wants you to succeed and it is exemplified in their company culture and willingness to go the extra mile. This program has been such a valuable and gratifying experience. If you're looking to break into the field of medical devices with an exemplary company, I highly recommend applying to the TZ Medical Internship Program. You won't regret it!"

- Cam Richardson, 2021 Internship, Current Employee

"I feel very fortunate to have noticed the opportunity for the internship on LinkedIn, as I couldn't imagine a better beginning to my career in the medical device field. The internship program will challenge you not only professionally, but also as an individual. The company culture that TZ medical is second to none and you will immediately feel at home from the first meeting. Not to mention the opportunity to live with your fellow intern's forms friendships that will last a lifetime. I personally could not be happier with my decision to work for TZ Medical."

- Michael Crowley, 2021 Internship, Current Employee



2022 Intern Welcome Event



**Product Education 2021** 



Intern Trip To Mt. Hood 2022