

Are you looking to jump-start your career with a fast-growing medical device company? Are you comfortable being surrounded by incredibly smart and driven people that will push you to be better? If you're looking for rapid career growth and are inherently all of these things, read on-you might fit with us!

TZ Medical is based in beautiful Portland, Oregon. We've experienced tremendous growth, and we are looking to expand our sales team. Last year, TZ was selected as the #12 100 Best Companies to Work for in Oregon (#12 out of 100 for medium-sized businesses). We "play to win," acting with absolute honesty, integrity, and fairness in the way we conduct our business and the way we live our lives. TZ is looking for high energy and dynamic team members with:

- 1. A strong drive and the will to be successful.***
- 2. Ability to think critically and problem solve.***
- 3. Ability to build relationships.***
- 4. Assertive and competitive personality.***
- 5. A team-first mentality.***

## **Job Description**

TZ Medical is seeking a motivated, self-directed Sales Development Representative to join our team. The ideal candidate is comfortable and articulate on the phone and driven to meet and exceed goals. The Sales Development Representative is a key player and an important contributor to the overall success of the entire sales team. This role will be responsible for servicing inbound sales and related inquiries with a focus on engaging and qualifying all prospective customers. They will also provide outreach to finding new, qualified opportunities.

A Sales Development Representative is a salesperson in training. There is a path for career growth within TZ Medical for the right candidate willing to learn and work toward that goal. After 16-24 months, the Sales Development Representative will have the opportunity to move into a full-time outside sales representative position covering their own territory.

## **Requirements**

Minimum requirements include a 4-year college degree, the ability to pass a background/drug screen, and competitive sales experience. Background checks, college degree verification, and drug screen will be performed before the job is offered. This position will be calling the Northeast/Southeast/North Central, and the candidate will need to start by 6 AM or earlier, Monday - Friday.

**Location:** Portland, Oregon.

**Benefits:** Medical, Dental, and Disability benefits after 90 days of employment. 401 K with a match.

**Compensation:** Will vary depending on previous sales experience.